

Case Study

Business Continuity Transformation

Building Operational Resilience & Workforce Redundancy for Financial Services Leaders

Executive Summary: By redesigning core operational redundancies and establishing agile workforce continuity protocols, Meridian Capital mitigated projected catastrophic downtime risks and secured uninterrupted client service delivery during unforeseen market shocks.

1. Client Background & Strategic Challenge

Meridian Capital, a premier mid-market wealth management and institutional advisory firm managing over \$14 billion in client assets, operated under legacy business continuity frameworks that relied heavily on localized office infrastructure and manual personnel contingencies.

Following an industry-wide advisory alert regarding systemic operational vulnerabilities, Meridian's executive board commissioned SVG Solutions to conduct an exhaustive resilience audit.

The audit revealed critical risk exposures: key-person dependencies within core portfolio management teams, absence of synchronized remote-work failover protocols, and an unverified disaster recovery timeline that exceeded regulatory compliance tolerances by nearly 36 hours. Any prolonged disruption to Meridian's core trading or client advisory desks threatened severe financial penalties and irreparable reputational damage.



2. The SVG Solutions Engagement Strategy

SVG Solutions deployed a specialized resilience architecture team to architect and implement an end-to-end Business Continuity Transformation (BCT) framework. The four-month project was structured into distinct execution pillars:

Pillar I: Business Impact Analysis (BIA) & Risk Modeling

SVG conducted rigorous impact assessments across all critical business units, identifying maximum allowable downtime (MAD) thresholds and recovery time objectives (RTO) for every core financial instrument, client service desk, and back-office settlement operation.

Pillar II: Cross-Functional Redundancy Engineering

To eliminate single points of failure, SVG established cross-training matrices and secondary operational pods. Critical functions were mapped to designated backup personnel supported by standardized decision-making runbooks and secure shadow environments.

Pillar III: Secure Distributed Infrastructure & Cloud Continuity

The advisory team collaborated with Meridian's IT leadership to implement zero-trust remote access architecture, encrypted communication channels, and geographically dispersed cloud data backups ensuring immediate failover capabilities.

3. Implementation Execution & Crisis Simulation

A cornerstone of the SVG engagement was the execution of live crisis simulation drills. Unlike traditional paper-based disaster plans, SVG orchestrated unannounced stress tests simulating severe power grid failures, regional communication blackouts, and key personnel unavailability.

During these simulations, the newly established Emergency Management Command (EMC) coordinated rapid response protocols. Staff successfully executed failover procedures, migrated client advisory workflows to secure secondary cloud nodes, and maintained uninterrupted communication with institutional clients within a 12-minute window—drastically outperforming the industry benchmark of 4 hours.

4. Quantifiable Results & Long-Term Resilience

The Business Continuity Transformation delivered institutional-grade stability and operational confidence to Meridian Capital:

- 85% Reduction in Recovery Time Objective (RTO): Emergency failover response compressed from 4 hours down to 35 minutes.
- Zero Single-Point-of-Failure Exposure: 100% of mission-critical roles equipped with cross-trained redundancy partners and verified operational runbooks.
- Full Regulatory Compliance: Achieved complete adherence to SEC and FINRA operational resilience mandates, passing subsequent audits with zero deficiencies.
- Enhanced Stakeholder Trust: Institutional investor confidence strengthened through formalized annual continuity disclosures and transparent failover readiness reports.